## CLIENT SUCCESS STORY

#### **INDUSTRY** > Automotive Industry

# OPTIMIZING AUTOMOTIVE FLUIDS

### **THE HIGHLIGHTS**

The client, a leading automotive fluids supplier, faced challenges in maintaining efficiency due to inefficient scheduling processes. Zinata introduced product wheel methodology to **streamline scheduling**, **enhancing stability and predictability**.

Under expert guidance, the client implemented tailored product wheel tools across packaging lines, resulting in significant inventory reductions and streamlined processes. **Customer service levels improved, driving higher satisfaction and retention rates.** Overall, Zinata's solution optimized operational efficiency, positioning the client for sustained success in the competitive automotive fluids market.

#### THE HEADLINES

"The process for creating the product wheels allowed us to see why we were having issues in our production environment. The product wheels gave us a process so that we can respond to the changing needs of our customers yet not lose our way on the routine items." - Operations Director



www.zinata.com © 2024 Zinata Inc. | All Rights Reserved. Ready to make and deliver with speed by unlocking the potential of your people and reimagining your processes?



TALK TO AN EXPERT



**THE DETAILS** 



#### SITUATION

The client, a major supplier of automotive lubricants and fluids with over 40 years of successful performance, faced **challenges in maintaining high customer service levels due to inefficient product scheduling processes.** Their operations demanded constant monitoring and consumed significant time from the Planning Manager and Scheduler.

#### PROBLEM

- Inefficient and time-consuming scheduling processes.
- Difficulty in maintaining high customer service levels.
- Lack of stability and predictability in production scheduling.
- Excessive inventory levels impacting operational efficiency.

### SOLUTION

Leveraging their expertise in **Value Stream Mapping**, Zinata meticulously analysed the client's production processes to pinpoint areas of improvement. The findings underscored the necessity for a strategic overhaul, particularly in scheduling practices. Zinata proposed the implementation of product wheels–a proven methodology designed to bring stability and predictability to production scheduling. **Tailored product wheel were designed and implemented across their packaging lines.** This innovative solution promised to streamline scheduling complexities whilst optimizing throughput and operational efficiency.

### BENEFIT

- Significant Inventory Reduction
- Processes streamlined and stabilised
- Customer service improved, enhancing satisfaction and retention
- Operational efficiency improved, resource allocation optimized



www.zinata.com © 2024 Zinata Inc. | All Rights Reserved. Ready to make and deliver with speed by unlocking the potential of your people and reimagining your processes?

TALK TO AN EXPERT

